# Enabling area / community retrofit: Brighton & Hove case study





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## Outline of talk

- Context
- 'Mainstream' approach
- SWAP Project
- GDPP Project
- Case study
- Eco Open Houses
- Lessons learned
- Conclusion





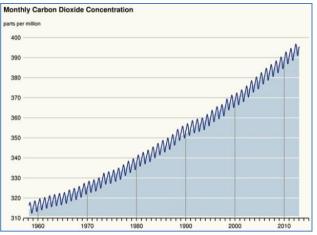




# Context: Brighton & Hove

- 122,900 homes
- 42% of city's footprint
- >80% CO<sub>2</sub> cut by 2050
- 85% of today's houses
- Limited space / new build
- Lots of conservation areas
- >3,500 whole house retrofits per yr upto 2050
- >17,500 whole house retrofits by 2020
- 1 every 3 hours!

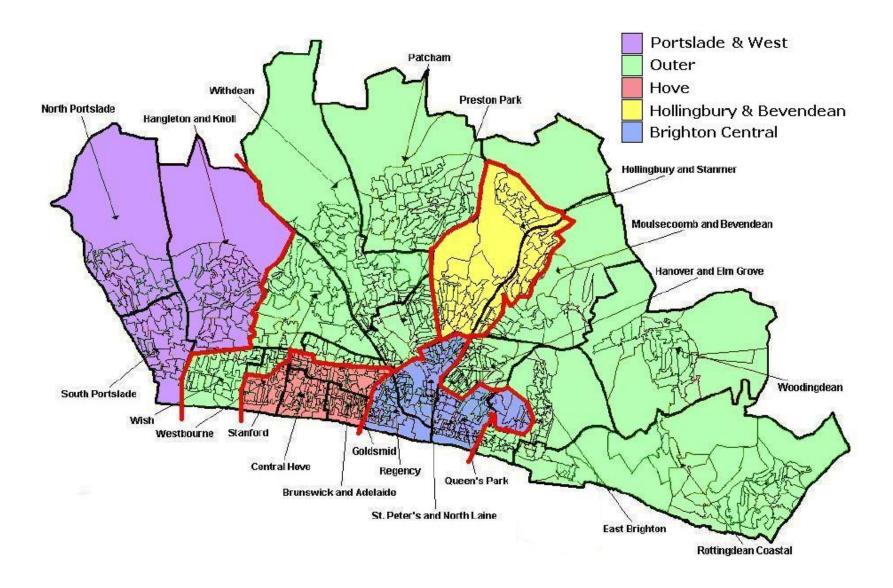










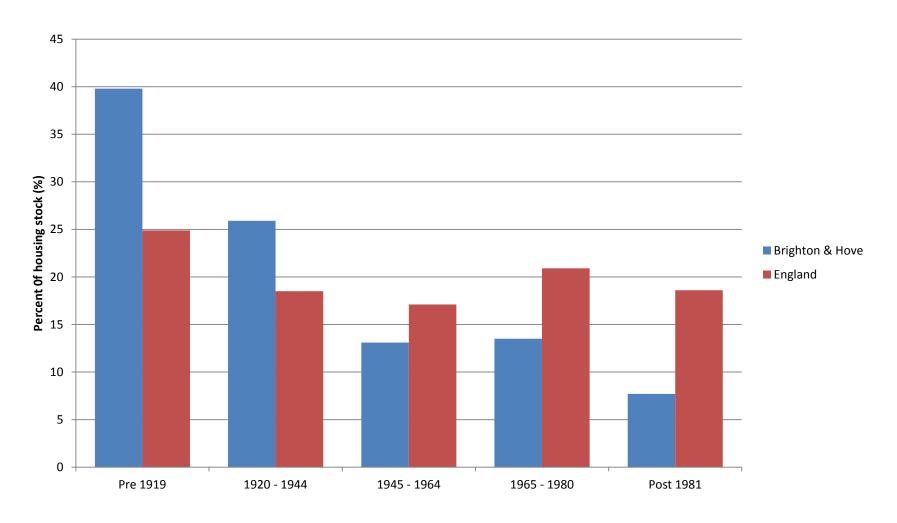








# Snap shot: age of housing stock









### Also from the Victorian era!



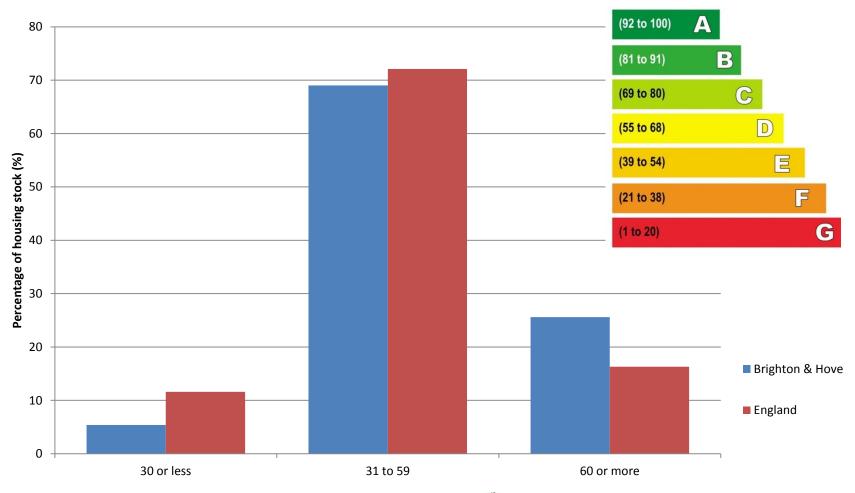
Source: Passipedia







# Snap shot: energy rating of housing



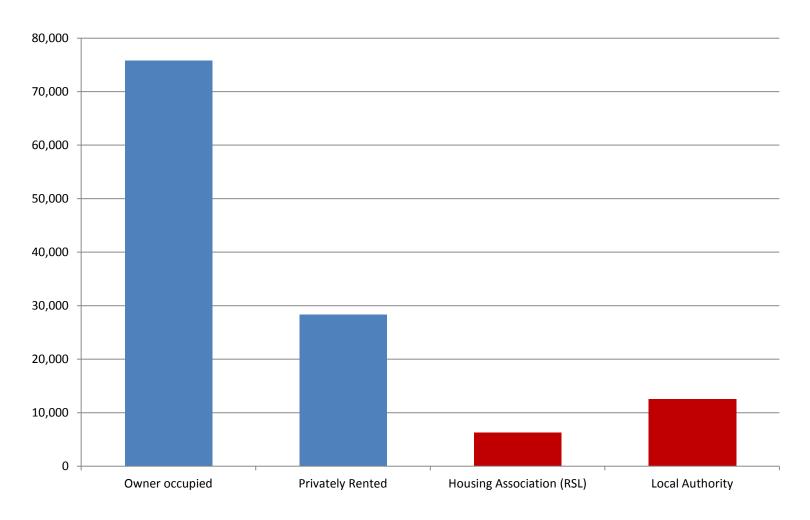
Source: Private Sector Housing Condition Survey 2008







# Snapshot: housing tenure

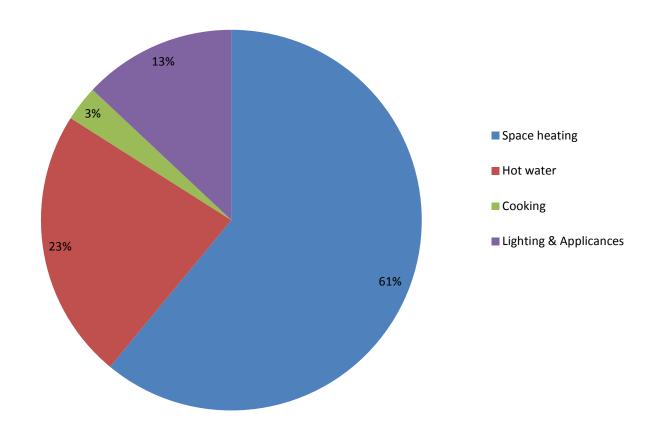








# Patterns: where is energy used?



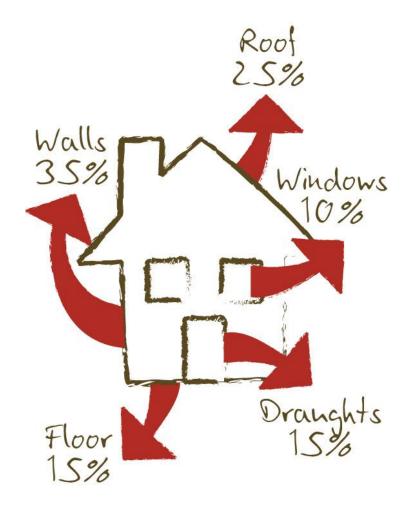
Typical 3 bedroom solid walled house







#### Patterns: where is heat lost?









# Local business opportunity



- Lots of houses
- Lack of capacity
- Lack of expertise
- Lack of market awareness
- Opportunity for added value
- 2018 minimum EPC energy standard
- Lots of opportunity for local business
- ... but very uncertain marketplace!







# SWAP Project outline

- DECC 'LEAF' project in 2012
- Solid walled properties
- Desk study
- Explore opportunities
- Whole house: modelled range of improvements for all elements
- £15 to 25K budget
- Surveyed 25 homes
- EPC / full SAP surveys









# Hierarchy of energy measures

1. Insulate

2. Make airtight

3. Adequate ventilation

4. Efficient heating & controls

5. Suitable renewable energy systems







# Whole house retrofit – the approach

















# Summary of houses / results

- All built 1846 to 1920
- 1 bed flats to 5 bed house
- 13 in conservation areas
- 3 with 'Article 4 Direction'
- Start between 'E' & 'C'
- Improved to 'B'
- Average potential CO<sub>2</sub>
  savings of 45%!









# Green Deal Pioneer Places project

- DECC funded in 2013
- Local authority: BHCC
- Community partners
- Kick start Green Deal!
- Demystify retrofit!
- Generate demand
- Build local supply chain
- Network of show homes
- Eco Open Houses
- Showcase the benefits!















#### What is the Green Deal?

- Launched Feb 2013
- Energy Act 2011
- Mapped retrofit journey
  - 1. Assessment
  - 2. Finance
  - 3. Installation
  - 4. Savings / repayment
- Can be supported by Home Improvement Fund
- Uncertain: will change!









#### How does it work?

- Up to £10,000 (approx)
- Debt on meter bill payer pays
- Repaid through energy bills
- Measures meet 'golden rule'
- Predicted savings must equal or exceed cost of work
- Accredited advisors & installers
- DECC quick guides





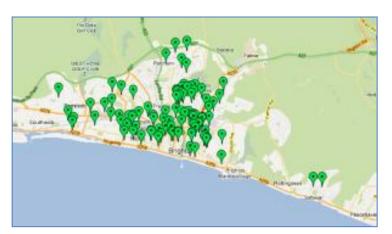






#### Milestones & deliverables

- Jan: preparation & comms
- Feb: 348 people interested
- Mar: 100 GD assessments
- Apr / May: 10 projects onsite
- Location, house types & age
- 6 'big' projects / 4 'small'
- ECO match / VAT modelling
- Planning advice notes
- June: Eco Open Houses!













## Case study: 51 Gardener St

• Age: 1870's

Area: Fishersgate

Type: Terrace house

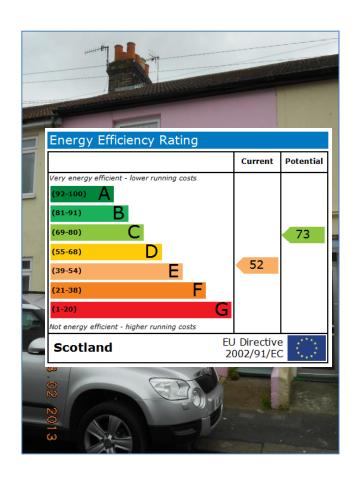
Bedrooms: 2

• Floor area: 75m<sup>2</sup>

Walls: solid

EPC bills: £961 / £428

Walls, boiler & controls





















# Renovation budget



Green Deal measure	Installation cost	Estimate annual savings	Repayment year 1	Cashback incentive
Solid wall insulation	£8,000	£123	£113	£650
Loft upgrade	£2,000			£100
Draught proofing	£500	£18	£17	£50
Condensing boiler	£1,800	£81	£61	£360
Heating controls	£500	£12	£13	£70
Low energy lighting	£200	£46	£29	
Total	£13,000	£280	£233	£1,230
ECO contribution	£2,000			









# Case study: 14 Newport St

• Age: 1890

Area: Lewes Road

Type: Terrace house

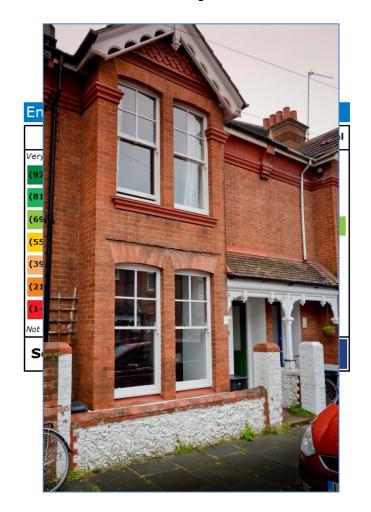
• Bedrooms: 3

• Floor area: 112m<sup>2</sup>

Walls: HTT cavity

• Bills: £1,074 / £600

Walls, floor insulation

















# Renovation budget



Green Deal measure	Installation cost	Estimate annual savings	Repayment year 1	Cashback incentive
Solid wall: internal	£4,281	£68	£137	£650
Solid wall: external	£7,004	£85	£165	
Floor insulation	£1,421	£29	£57	£150
Insulate above bay	£181			
Draught proofing	£481	£7	£13	£50
Low energy lighting	£246	£50	£80	
Total	£13,614	£239	£452	£850
ECO contribution	£2,300			







## Eco Open Houses 2013

- Peer to peer learning model
- Meet householders
- Real life stories
- Converts interest to action!
- 15 old & new houses
- June 2013
- 1,000 visits
- 'Typical' visitor: 55 yr white home-owning female in full time employment









# Eco Open Houses Feedback

- 360 feedback forms (36%)
- 97% 'learned something'
- 99 % Explained 'very well' / 'well'
- 93% 'might' / 'would' influence to reduce energy in their home
- Finance options considered:
  - 47% savings
  - 36% Green Deal (28%) or ECO (8%)
  - 14% mortgage or loan

#### Barriers to action:

- 48% Finance
- 25% lack of knowledge
- 13% ownership issues









# Streamlining & solutions

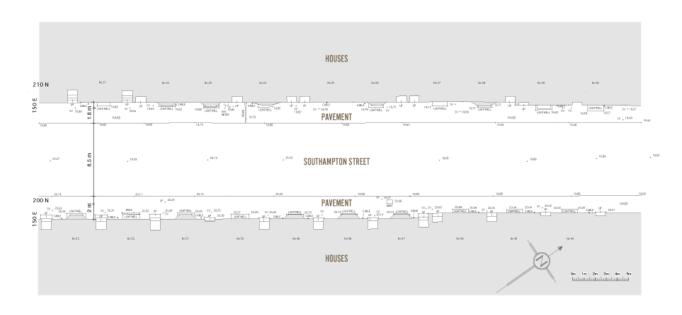
- EWI planning permission
  - Adoption of DCLG guidance as 'improvement'
  - Permitted development!
- Oversail licence
  - Building / contractor insurances
  - New standard licence
  - £107 one off fee
  - Less paperwork!











#### INSULATING A STREET: BRIGHTON CASE STUDY

THE BUILDINGS

THE MEASURED SURVEY: PLANS

#### THE MEASURED SURVEY

Detailed measured survey in plan of Southampton Street describing outline of No.s 21 -30 and 44-53, including bay windows, casement & sash windows, basement light wells, steps into covered entrance porches, as well as all features such as gulleys, access traps etc. found on the pavement.









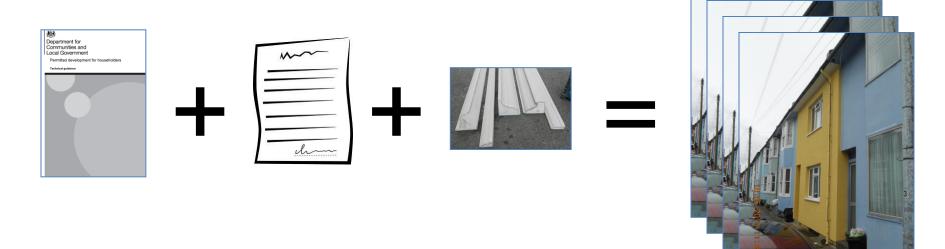












## Finance is final barrier!







#### Low Fat VAT @ 5%



- VAT Notice 708/6
- Reduced rate for energy saving materials & labour
- Housing / charity buildings
- On invoices / bills
- Split invoices!
- Cannot be reclaimed by individuals: charge less
- Boilers , glazing & prof fees at standard rate (20%)









#### Current retrofit VAT situation



- Change for charities in July 2014
- Case C-161/14 Commission v United Kingdom
- EU court ruling:
  - UK failed to comply with VAT Directive Annex III
    - 1. 'Provision, construction, renovation and alteration of housing, as part of a social policy'
    - 2. 'Renovation and repairing of private dwellings'
    - Installation of 'energy saving materials' don't fall in either category – it's illegal!
    - UK government position now uncertain







# **Energy & fabric monitoring**

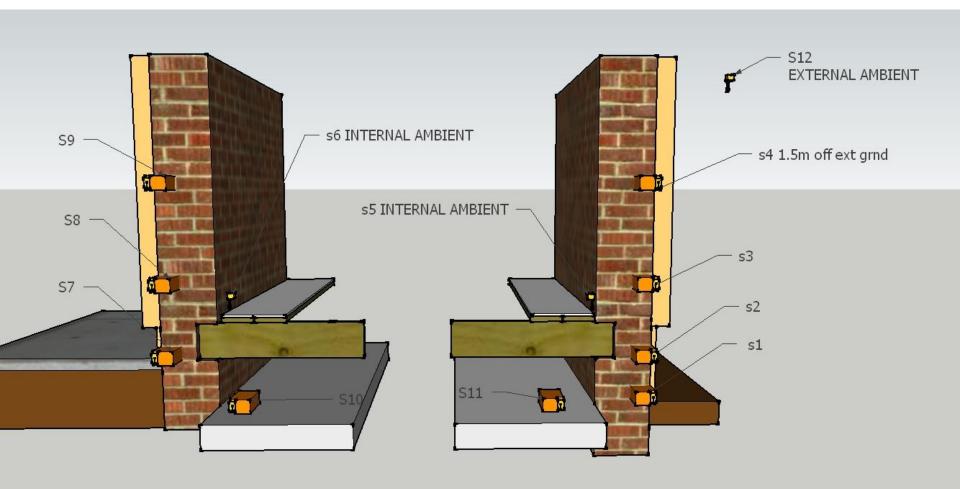
- What was proposed:
  - Energy: MeasureMyEnergy
  - Fabric: Omnisense
- What we did:
  - EWI project
  - IWI project
- Timing & resourcing
- No baseline
- Thanks to Andy Simmonds
  & Tim Martel

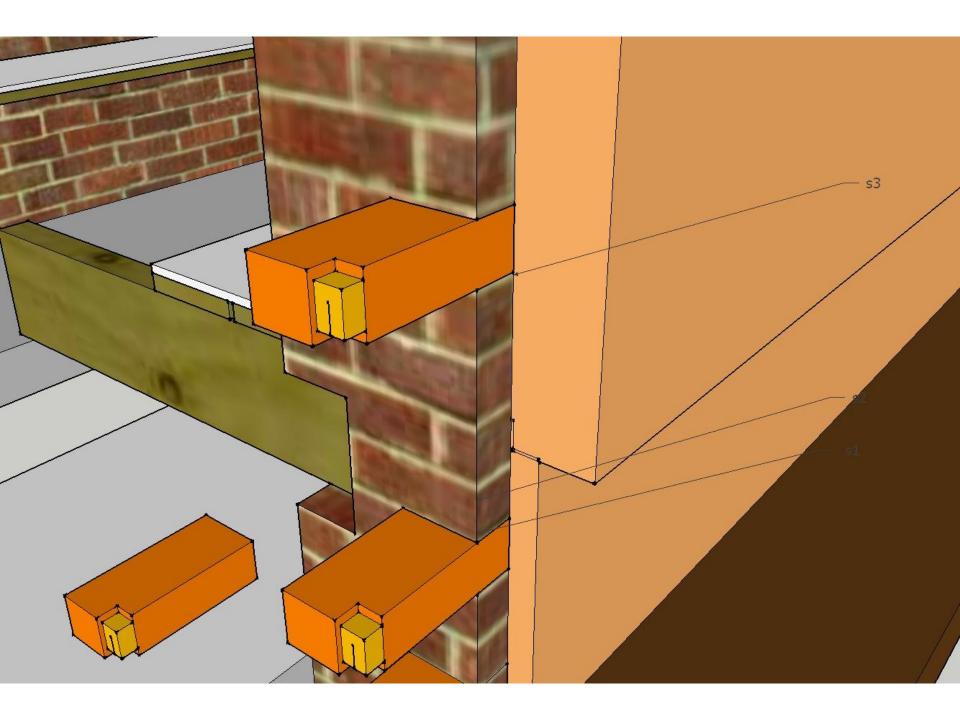
















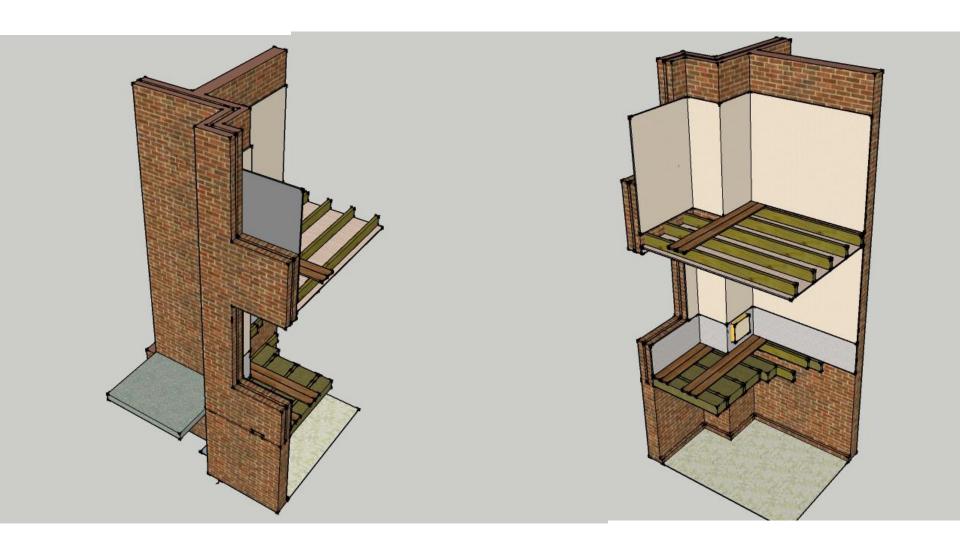
### EWI project results

- High mould risk: seems to be from existing moisture trapped in the wall
- Very slow drying: drying outwards usually most effective path, but the vapour resistance of the material effectively blocks this route, it can only dry inwards
- Garden wall: appears to be feeding moisture into the masonry of the main house, keeping it damp











## IWI project results

- Drying path: almost all inwards
- Capillary bridging of the cavity by perpendicular course of bricks
- Summer dries out a little / winter moisture
- Glaser indicates there could be condensation on the outer leaf
- Performance: not as good as expected







#### Lessons learned



- Steep learning curve!
- DECC timeframe: on time & on budget!
- Timing of events!
- Flexible bureaucracy!
- Contractors & quality, e.g. thermal bridges
- Communication: tenant's in situ
- Improved monitoring & resources
- Benefits of scale
- Thanks to Ben East & Maria Hawton-Mead







## Summary & conclusion

- Every house is a potential retrofit!
- Raise consumer awareness
- Removal of barriers
- Identify areas of opportunity
- Benefits of scale
- Partnership working
- Heritage detail Sytex
- Finance / PAYS is the key?







# Thanks for listening

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